



Which LCW Program is Right for You?

Program Topic	Target Audience	Available in a ½-day format?	Available in a full-day format? ⁽¹⁾	Focused on a specific region, country, or culture? ⁽²⁾
Virtual Performance Management				
A new program designed to navigate the major challenges of managing virtual reporting relationships .	People managers with direct reports who are not located in the same office/location	✗	✓	✗
Navigating Cultures				
A foundation workshop for intercultural competency, in which participants develop basic skills and explore how culture affects global business and workplace relationships.	Teams that interact with culturally diverse colleagues, both domestically and internationally	✓	✓	✗
Global Diversity Management Program				
A year-long series combining facilitator led, self-directed, and partner-based learning to develop substantial growth in intercultural competency and skills for managers/leaders.	Global leaders, executives, and managers working across many cultures	✗	✗	✓
Working Virtually with India				
Programs that explore the best practices for improving relationships with international colleagues, especially in virtual relationships defined by telephone, voicemail, e-mail, and teleconference interactions.	Teams that interact <i>virtually</i> with colleagues from a different country or world region	✓ ⁽³⁾	✓	✓
Traveling to Saudi Arabia				
Programs that prepare managers, trainers, SMEs, or leaders for success during short-term business-critical assignments in a foreign culture.	Teams or individuals traveling abroad to work in a specific culture for 1 to 6 months	✓ ⁽³⁾	✓	✓
Working in China				
Programs that prepare managers and leaders for long-term success during an overseas assignment. Often combined with a " Living in ____ " program (below.)	Teams or individuals relocating internationally to work in a specific culture for more than 6 months	✓ ⁽³⁾	✓	✓
Living in South Africa				
Programs designed to orient soon-to-be expatriates (and their spouses, partners, or families) to their new home and the local culture. Often combined with a " Working in ____ " program (above.)	Anyone who is relocating to another country for at least 6 months (including family, spouse, or partner)	✓	✓	✓
Executive Briefing: Taiwan				
Programs designed exclusively for executive-level leaders with a higher level focus on cultural issues affecting business relationships, strategy, negotiations, etc.	Executive-level managers who work extensively with a specific culture (e.g., joint ventures, M&A.)	✓	✓	✓

Notes:

(1) For programs that have both full and half day options, the length and content is determined based on your needs and objectives.

(2) The names of the programs include sample countries. Customizable programs can be focused on any specific culture, including diverse cultures within the U.S.

(3) A half-day program **may** be designed for groups who have successfully completed the Navigating Cultures program or a similar foundation workshop internal to your organization which explores diverse cultural backgrounds. The standard full-day program includes key components of the Navigating Cultures program.

