



Working with India

Working with India is a workshop that orients Americans who work with Indian businesses, team members, or consultants to the impact of culture on business relationships. Special attention is given to the ways that American and Indian cultural values can impact collaboration, teamwork, communication, and business practices. Topics include: Understanding the institutions which influence modern Indian business culture, local traditions in the Indian workplace, “dimensions” by which research and experience have shown American and Indian cultures tend to differ markedly from each other, and several fully-debriefed case studies to practice building success between Indians and Americans.



Duration: 4-8 hours

Target Audience:

American managers and teams that supervise, collaborate with, or report to Indian team members, specifically in the modern virtual environment.

Objectives:

- Apply tools and frameworks to case studies that highlight the common challenges faced when working with Indian teams.
- Explore the historical, political, economic, and social institutions that have created the modern Indian work environment.
- Identify trends in the professional attitudes and behaviors at Indian organizations.
- Analyze and interpret sources of conflict between American and Indian teams.
- Strategize around improved virtual communication techniques.
- Plan for ongoing personal and professional development and relationship-building with India.



It's a multi-cultural world...
Are You Ready?™